Steve Garganis, AMP

Rate Update

Mortgage Consultant, CIMBL Member

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Hello again,

As expected, the Bank of Canada increased their overnight rate by 0.25%. This means the new Bank Prime rate is 5.50%. For those of us in a variable, we are still enjoying rates below 5.00%. Economists are now saying we may NOT see further increases coming. I believe we should still expect 1 more increase this year.

Should we be locking into a fixed rate? I still prefer variable but if you're not comfortable with some fluctuation then consider fixed but choose a long term, 7 yrs or longer. By the way, the Bond market affects fixed rates and Bank of Canada rate affects the variable.

Call me to discuss where you fit in.

See what the economists think | See what the economists the economist think | See what the economist the economist think | See what the economist the economist think | See what the economist the econo

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| Competition | Term | OUR RATES |
|-------------|--------------------|-----------|
| 5.00 % | Open Variable rate | 3.20 % |
| 5.85 % | 1 year closed | 4.90 % |
| 6.10 % | 3 year closed | 4.90 % |
| 6.45 % | 5 year closed | 5.10 % |
| 7.15 % | 7 year closed | 5.30 % |
| 7.25 % | 10 year closed | 5.50 % |
| 7.45 % | 15 year closed | 5.90 % |

Rates are as of: March 8,2006



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